

# **Background, 15 years connecting the unconnected**







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With a network of 150 professionals and more than 40,000 customers

With a reputation, one of the 'Top Ten' telecoms operators in Spain, with a turnover of more than 30 million euros



Eurona is a Spanish company expert in connectivity services and solutions with more than 15 years of experience



With a presence in Europe, Africa and Latin America

With a global reach: remote areas, public spaces and urban areas, on land, at sea and even in the air





With a transversal connectivity solution adapted to homes, hotels, airports, shopping centres, ships, etc.

# Eurona, tailor-made and complete connectivity solutions





A turnkey process from contracting to commissioning and maintenance





### Wifi/Hotspot

- Hotels
- Airports
- Shopping centres
- Trade fairs and events



#### **Satellite B2B**

- Maritime
- Renewables
- AgriTech
- Public Administrations
  - Education
  - Medicine
  - Advocacy
  - TV



#### **Satellite B2C**

- Households
- Business

From remote and depopulated areas

## Hotspot: high-level connection in hotels, airports and retail





5-star Wifi connectivity experience



With an integrated telecommunications network for TV, telephony and Internet access



















+ 18.000 rooms and connected common areas of large hotel chains in Spain,
Mexico, Costa Rica, Panama and the Dominican Republic

4 international airports in Dominican Republic, Panama and Colombia as a Wifi operator for travellers Shopping centres, trade fairs and major events

### **B2B:** satellite connection for large customers





#### Maritime

Mobility connectivity, Wi-Fi services and interactive television on board passenger ferries, merchant ships, yachts, fishing boats and rescue vessels

Connection to crew and passengers on a dozen of **Baleária**'s ships, such as the Eleanor Roosevelt, the largest fast ferry in the world





#### Renewables

Communication, telemetry and remotecontrol solutions for renewable energy farms



# **B2B:** satellite connection for large customers





### **Agritech**

Digitalisation of the agri-food industry to optimise production on farms (Ireland), farms such as Florette (Alicante) or livestock farms in Avila





### **Emergencies**

We offer mobile connection to mobile units and emergency services, guaranteeing their geolocation, navigation, file transfer or communications in the event of any catastrophe or emergency in real time



### **B2B:** satellite connection for large customers





#### **Public Administration**

Global satellite communication solutions with a special focus on rural areas and/or areas with a lack of communication infrastructure





Telemedicine and remote healthcare



Connection of schools and educational centres



Secure connection in security departments and defence services



Distribution, transport and broadcasting of the TV signal



Backhaul and connection services to all types of **businesses** 

## **B2C:** democratising the internet via satellite in remote areas







Immediate and full coverage over 100% of the territory, even in unpopulated or remote areas, such as desert or high seas



Ultra-fast broadband Internet (100 Mbps) to homes and businesses in rural areas

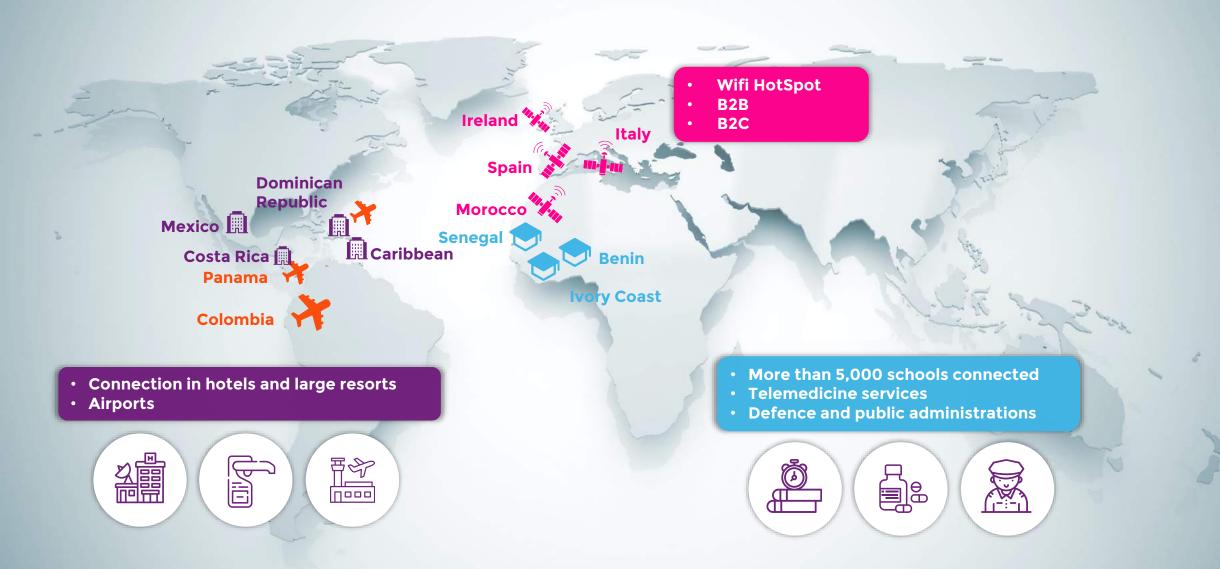






Satellite as an ally against depopulation and a driving force for economic activity in rural areas in terms of employment and wealth generation

# **Mapping Eurona's business around the world**



# Our track record measured in large clients





















**Binter** 



**BALEARIA** 

aena



GENERALITAT VALENCIANA

GOBIERNO DE LA REPÚBLICA DOMINICANA





÷ **PARADORES** 











Movilidad



















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