

2021

**EURONA**

**EXPERT IN SERVICES  
AND CONNECTIVITY  
SOLUTIONS**

eurona



@Eurona\_



Eurona-telecom

# Background, 15 years connecting the unconnected

Supported by **Magnetar Capital as the main shareholder**, a US fund with more than 10 billion in assets



With a **network of 150 professionals** and more than **40,000 customers**



With a reputation, one of the 'Top Ten' telecoms operators in Spain, **with a turnover of more than 30 million euros**



**With a presence** in Europe, Africa and Latin America



With a global reach: **remote areas, public spaces and urban areas**, on land, at sea and even in the air



With a **transversal connectivity solution** adapted to **homes, hotels, airports, shopping centres, ships**, etc.



**Eurona is a Spanish company expert in connectivity services and solutions with more than 15 years of experience**



**A turnkey process from contracting to commissioning and maintenance**



**With the most advantageous technology for each case**



## Wifi/Hotspot

- Hotels
- Airports
- Shopping centres
- Trade fairs and events



## Satellite B2B

- Maritime
- Renewables
- AgriTech
- Public Administrations
  - Education
  - Medicine
  - Advocacy
  - TV



## Satellite B2C

- Households
- Business

*From remote and depopulated areas*

# Hotspot: high-level connection in hotels, airports and retail



**5-star Wifi connectivity experience**



**With an integrated telecommunications network for TV, telephony and Internet access**

**RIU**  
HOTELS & RESORTS

**amRESORTS**

**MARRIOTT**

**PUNTA CANA**  
INTERNATIONAL AIRPORT

**EL DORADO**

**Tocumen**  
Panamá

**Aeropuerto Internacional**  
Matecaña



**+ 18.000 rooms** and connected common areas of large **hotel chains in Spain, Mexico, Costa Rica, Panama and the Dominican Republic**

**4 international airports** in **Dominican Republic, Panama and Colombia** as a **Wifi operator for travellers**

**Shopping centres, trade fairs and major events**



## Maritime

**Mobility connectivity**, Wi-Fi services and interactive television on board passenger ferries, merchant ships, yachts, fishing boats and rescue vessels

Connection to crew and passengers on a dozen of **Baleària**'s ships, such as the Eleanor Roosevelt, the largest fast ferry in the world



## Renewables

**Communication, telemetry** and remote-control solutions **for renewable energy farms**





## AgriTech

Digitalisation of the agri-food industry to optimise production on farms (Ireland), farms such as Florette (Alicante) or livestock farms in Avila



## Emergencies

We offer mobile connection to mobile units and emergency services, guaranteeing their geolocation, navigation, file transfer or communications in the event of any catastrophe or emergency in real time





## Public Administration

Global satellite communication solutions with a special focus on rural areas and/or areas with a lack of communication infrastructure



Telemedicine and remote healthcare



Connection of schools and educational centres



Secure connection in security departments and defence services



Distribution, transport and broadcasting of the TV signal



Backhaul and connection services to all types of businesses

# B2C: democratising the internet via satellite in remote areas



Immediate and full coverage over 100% of the territory, even in unpopulated or remote areas, such as desert or high seas



Ultra-fast broadband Internet (100 Mbps) to homes and businesses in rural areas



Satellite as an ally against depopulation and a driving force for economic activity in rural areas in terms of employment and wealth generation



# Mapping Eurna's business around the world



# Our track record measured in large clients



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## CONNECTING THE UNCONNECTED

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